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8	BEFOR	E THE
9	DEPARTMENT OF CO FOR THE BUREAU FOR PRIVATE	
10	STATE OF C.	
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12	In the Matter of the Statement of Issues Against:	Case No. 1002666
13	THE BROTHERS & SISTERS	OAH No. 2017110825
14	BARBERCOSMO ACADEMY	EIDCE ANGUND DE CELAMENT CON
15	Application for Approval to Operate an Accredited Institution	FIRST AMENDED STATEMENT OF ISSUES
16 17	Respondent.	
18	Complainant alleges:	•
19	PAR7	TIES
20	1. Dr. Michael Marion, Jr. ("Complainar	nt") brings this First Amended Statement of
21	Issues solely in his official capacity as the Chief of	of the Bureau for Private Postsecondary
22	Education, Department of Consumer Affairs.	
23	2. On or about December 23, 2016, the I	Bureau for Private Postsecondary Education
24	("Bureau") received an Application for Approval	to Operate an Accredited Institution from
25	Respondent The Brothers & Sisters BarberCosmo	Academy ("Respondent"). The Bureau denied
26	the application on April 12, 2017. On May 11, 20	17, Respondent submitted to the Bureau a
27	request for administrative hearing as well as further	er documents in support of its application.
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JURISDICTION

- 3. This First Amended Statement of Issues is brought before the Director of the Department of Consumer Affairs ("Director") for the Bureau, under the authority of the following laws. All section references are to the Education Code unless otherwise indicated.
 - 4. Section 94885, subdivision (a) provides, in part:
- "(a) The bureau shall adopt by regulation minimum operating standards for an institution that shall reasonably ensure that all of the following occur:
 - "(1) The content of each educational program can achieve its stated objective.
- "(3) The facilities, instructional equipment, and materials are sufficient to enable students to
- ...
- "(7) That, upon satisfactory completion of an educational program, the institution gives students a document signifying the degree or diploma awarded.
- "(9) The institution is maintained and operated in compliance with this chapter and all other applicable ordinances and laws."
 - 5. Section 94886 provides:

achieve the educational program's goals.

- "Except as exempted in Article 4 (commencing with Section 94874) or in compliance with the transition provisions in Article 2 (commencing with Section 94802), a person shall not open, conduct, or do business as a private postsecondary educational institution in this state without obtaining an approval to operate under this chapter."
 - 6. Section 94887 provides:
- "An approval to operate shall be granted only after an applicant has presented sufficient evidence to the bureau, and the bureau has independently verified the information provided by the applicant through site visits or other methods deemed appropriate by the bureau, that the applicant has the capacity to satisfy the minimum operating standards. The bureau shall deny an application for an approval to operate if the application does not satisfy those standards."

STATUTORY AND REGULATORY PROVISIONS

- 7. Section 94909 provides, in part:
- "(a) Except as provided in subdivision (d), prior to enrollment, an institution shall provide a prospective student, either in writing or electronically, with a school catalog containing, at a minimum, all of the following:
- "(1) The name, address, telephone number, and, if applicable, Internet Web site address of the institution.
 - "(7) Information regarding the faculty and their qualifications.
 - "(8) A detailed description of institutional policies in the following areas:
- "(A) Admissions policies, including the institution's policies regarding the acceptance of credits earned at other institutions or through challenge examinations and achievement tests, admissions requirements for ability-to-benefit students, and a list describing any transfer or articulation agreements between the institution and any other college or university that provides for the transfer of credits earned in the program of instruction. If the institution has not entered into an articulation or transfer agreement with any other college or university, the institution shall disclose that fact.
- "(10) A statement reporting whether the institution participates in federal and state financial aid programs, and if so, all consumer information that is required to be disclosed to the student pursuant to the applicable federal and state financial aid programs.
 - "(15) The following statement:
- 'NOTICE CONCERNING TRANSFERABILITY OF CREDITS AND CREDENTIALS EARNED AT OUR INSTITUTION

The transferability of credits you earn at (name of institution) is at the complete discretion of an institution to which you may seek to transfer. Acceptance of the (degree, diploma, or certificate) you earn in (name of educational program) is also at the complete discretion of the

institution to which you may seek to transfer. If the (credits or degree, diploma, or certificate) that you earn at this institution are not accepted at the institution to which you seek to transfer, you may be required to repeat some or all of your coursework at that institution. For this reason you should make certain that your attendance at this institution will meet your educational goals. This may include contacting an institution to which you may seek to transfer after attending (name of institution) to determine if your (credits or degree, diploma, or certificate) will transfer.'

• • •

"(d) An accredited institution is not required to provide a School Performance Fact Sheet to a prospective student who is not a California resident, not residing in California at the time of his or her enrollment, and enrolling in an accredited distance learning degree program offered by the institution, if the institution complies with all federal laws, the applicable laws of the state where the student is located, and other appropriate laws, including, but not limited to, consumer protection and student disclosure requirements."

8. **Section 94911** provides, in part:

"An enrollment agreement shall include, at a minimum, all of the following:

"(a) The name of the institution and the name of the educational program, including the total number of credit hours, clock hours, or other increment required to complete the educational program.

. .

- "(h) The transferability disclosure that is required to be included in the school catalog, as specified in paragraph (15) of subdivision (a) of Section 94909.
- "(i)(1) The following statement: 'Prior to signing this enrollment agreement, you must be given a catalog or brochure and a School Performance Fact Sheet, which you are encouraged to review prior to signing this agreement. These documents contain important policies and performance data for this institution. This institution is required to have you sign and date the information included in the School Performance Fact Sheet relating to completion rates, placement rates, license examination passage rates, salaries or wages, and the most recent three-year cohort default rate, if applicable, prior to signing this agreement.'

"(2) Immediately following the statement required by paragraph (1), a line for the student to initial, including the following statement: 'I certify that I have received the catalog, School Performance Fact Sheet, and information regarding completion rates, placement rates, license examination passage rates, salary or wage information, and the most recent three-year cohort default rate, if applicable, included in the School Performance Fact sheet, and have signed, initialed, and dated the information provided in the School Performance Fact Sheet.'

. . . . *

9. Section 94920, subdivision (d) provides:

"An institution that does not participate in the federal student financial aid programs shall do all of the following:

. .

"(d) The institution shall have a refund policy for the return of unearned institutional charges if the student cancels an enrollment agreement or withdraws during a period of attendance. The refund policy for students who have completed 60 percent or less of the period of attendance shall be a pro rata refund.

. . . . ,,

10. Section 94934 provides:

- "(a) As part of the compliance program, an institution shall submit an annual report to the bureau, under penalty of perjury, signed by a responsible corporate officer, by July 1 of each year, or another date designated by the bureau, and it shall include the following information for educational programs offered in the reporting period:
 - "(1) The total number of students enrolled by level of degree or for a diploma.
 - "(2) The number of degrees, by level, and diplomas awarded.
 - "(3) The degree levels and diplomas offered.
 - "(4) The Student Performance Fact Sheet, as required pursuant to Section 94910.
 - "(5) The school catalog, as required pursuant to Section 94909.
 - "(6) The total charges for each educational program by period of attendance.

"(7) A statement indicating whether the institution is, or is not, current	nt in remitting Student
Tuition Recovery Fund assessments.	

- "(8) A statement indicating whether an accrediting agency has taken any final disciplinary action against the institution.
- "(9) Additional information deemed by the bureau to be reasonably required to ascertain compliance with this chapter.
- "(b) The bureau, by January 1, 2011, shall prescribe the annual report's format and method of delivery."
 - 11. California Code of Regulations, title 5, section 71390, subdivision (b) provides:
- "(b) An applicant shall submit to the Bureau the form required by subdivision (a) of this section, a certified copy of its current verification of accreditation granted by its accrediting agency, and the appropriate application fee, as provided in Section 94930.5(a)(3) of the Code."
- 12. California Code of Regulations, title 5, section 71720, subdivision (b) provides, in part:
 - "(b) Instructors in an Educational Program Not Leading to a Degree.
- "(1) An institution shall employ instructors who possess the academic, experiential and professional qualifications to teach, including a minimum of three years of experience, education and training in current practices of the subject area they are teaching. If an instructor does not possess the required three years of experience, education and training in the subject area they are teaching, the institution shall document the qualifications the instructor possesses that are equivalent to the minimum qualifications.

- 13. California Code of Regulations, title 5, section 71745, subdivision (a) provides:
- "(a) The institution shall document that it has at all times sufficient assets and financial resources to do all of the following:
- "(1) Provide all of the educational programs that the institution represented it would provide.

"(2) Ensure that all students admitted to its educational programs have a reasonable
opportunity to complete the programs and obtain their degrees or diplomas.

- "(3) Maintain the minimum standards required by the Act and this chapter.
- "(4) Pay timely refunds as required by Article 13 of the Act.
- "(5) Pay all operating expenses due within 30 days.
- "(6) Maintain a ratio of current assets to current liabilities of 1.25 to 1.00 or greater at the end of the most recent fiscal year when using generally accepted accounting principles, or for an institution participating in Title IV of the federal Higher Education Act of 1965, meet the composite score requirements of the U.S. Department of Education. For the purposes of this section, current assets does not include: intangible assets, including goodwill, going concern value, organization expense, startup costs, long-term prepayment of deferred charges, and non-returnable deposits, or state or federal grant or loan funds that are not the property of the institution but are held for future disbursement for the benefit of students. Unearned tuition shall be accounted for in accordance with general accepted accounting principles."
- 14. California Code of Regulations, title 5, section 71750, subdivision (c) provides, in part:
- "(c) A pro rata refund pursuant to section 94919(c) or 94920(d) or 94927 of the Code shall be no less than the total amount owed by the student for the portion of the educational program provided subtracted from the amount paid by the student, calculated as follows:

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"(3) Except as provided herein, all amounts that the student has paid shall be subject to refund unless the enrollment agreement and the refund policy outlined in the catalog specify amounts paid for an application fee or deposit not more than \$250.00, books, supplies, or equipment, and specify whether and under what circumstances those amounts are non-refundable. Except when an institution provides a 100% refund pursuant to section 94919(d) or section 94920(b) of the Code, any assessment paid pursuant to section 94923 of the Code is non-refundable.

...

15.	California	Code of Regulation	s, title 5, section 71770	, subdivision (c)	provides

- "(c) If credit for prior experiential learning is to be granted, the policy for granting such credit shall be included in the institution's catalog.
 - "(1) An institution may grant credit to a student for prior experiential learning only if:
 - "(A) The prior learning is equivalent to a college or university level of learning;
 - "(B) The learning experience demonstrates a balance between theory and practice and;
- "(C) The credit awarded for the prior learning experience directly relates to the student's degree program and is applied in satisfaction of some of the degree requirements.
- "(2) Each college or university level learning experience for which credit is sought shall be documented by the student in writing.
- "(3) Each college or university level learning experience shall be evaluated by faculty qualified in that specific subject area who shall ascertain (1) to what college or university level learning the student's prior experience is equivalent and (2) how many credits toward a degree may be granted for that experience.
- "(4) The faculty evaluating the prior learning shall prepare a written report indicating all of the following:
- "(A) The documents in the student's record on which the faculty member relied in determining the nature of the student's prior experience;
- "(B) The bases for determining that the prior experience (i) is equivalent to college or university level learning and (ii) demonstrates a balance between theory and practice; and
- "(C) The bases for determining (i) to what college or university level the experience is equivalent and (ii) the proper number of credits to be awarded toward the degree for that experience.
- "(5)(A) The institution shall designate at least one administrator to be responsible for the review of faculty determinations regarding the award of credit for prior experiential learning.
- "(B) The administrator shall document the institution's periodic review of faculty evaluations to assure that the faculty written evaluations and awards of credit comply with this section and the institution's policies and are consistent.

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"(12) any other institutional charge or fee.

"(B) The availability of housing located reasonably near the institution's facilities and an
stimation of the approximate cost or range of cost of the housing; and
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18. California Code of Regulations, title 5, section 74000 provides:
"(a) An institution shall pay the fees established by Article 17 of the Act. A failure to
nclude a fee with an application or other request renders the application or request incomplete.
"(b) All fees lawfully collected are non-refundable.
"(c) A fee that is not paid timely is subject to penalty as set forth in section 94931 of the
Code.
"(d) The Bureau shall deny a renewal of an approval to operate if the institution fails to
ubmit at the time it files its application for renewal of an approval to operate: all unpaid fees;
enalty fees; penalties; orders for reimbursement of costs and expenses; and assessments for, and
eimbursement of all payments made to students from, the Student Tuition Recovery Fund.
"(e)(1) If an institution fails to pay any fee and any penalty fees timely, the Bureau may
nitiate proceedings to revoke the institution's approval to operate for failure to pay fees.
"(2) Any proceeding to revoke an institution's approval to operate is subject to the
rovisions of Chapter 5 of the Administrative Procedures Act. If a hearing is requested, it shall be
imited to the issues of whether any fee or penalty was owed and, if so, whether the fee or penalty
vere paid when originally due.
"(3) The procedure specified in this subdivision is cumulative to any other right or remedy
ne Bureau may invoke against an institution which fails to pay its annual fee or a penalty fee
when originally due. Nothing in this subdivision restricts the Bureau's authority to bring other
dministrative or judicial action against an institution that fails to pay its fees when due.
"(4) An institution whose approval to operate was revoked because of nonpayment of an

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annual fee or penalty fee may seek to obtain approval to operate only by filing an application for

19.	California Code of Regulations, title 5, section 74006, subdivisions (a) and (b)
provide:	

- "(a) An institution's annual fee is due within 30 days of the date on which the institution originally receives its approval to operate and each year thereafter on the anniversary of the date of the original approval.
 - "(b) An institution shall pay its annual fee in addition to any other applicable fees."
 - 20. California Code of Regulations, title 5, section 74110 provides:
- "(a) The annual report required by Section 94934 of the Code shall include the information required by sections 94929.5 and 94934 for all educational programs offered in the prior calendar year, and all of the following for the prior calendar year:
- "(1) Information regarding institutional branch campuses, including addresses and programs offered at each campus, if applicable;
- "(2) Information regarding satellite locations, including addresses and with which campus(es) the satellite location is affiliated, if applicable;
- "(3) Name of institutional accreditors for each branch and satellite campus, and for each such campus at which any programs have programmatic accreditation, the names of the programmatic accreditor for each such program, and effective dates for each programmatic accreditation, if applicable;
- "(4) Information regarding participation in state and federal student loan and grant programs, including the total amount of funding received from each source for those students enrolled in an approved California school regardless of their state of residency;
- "(5) Information regarding participation in other public funding programs, including the amount of funding received from each public funding source; for purposes of this section, public funding is any financial aid paid on behalf of students or directly to an institution from any public source, such as the Workforce Investment Act, any veterans' financial aid programs pursuant to Section 21.4253 of Title 38 of the Code of Federal Regulations or any other financial aid program that is intended to help students pay education-related expenses, including tuition, fees, room and board, and supplies for education; and

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ources.	

- "(b) In addition to the information required by section 94934 and this section provided under penalty of perjury, the institution shall have annual financial statements prepared for the institution's prior fiscal year and signed under penalty of perjury, and shall submit a hard copy under separate cover of such statements in conjunction with its annual report. The form, content and mode of preparation of financial statements shall comply with Section 74115 of this Division. The Bureau may request that the institution immediately make available for inspection to a representative of the Bureau, these financial statements at the offices of the institution.
- "(c) An institution shall file its annual report by December 1st. The Bureau may extend the period for filing if the institution demonstrates evidence of substantial need but in no case longer than 60 days. The institution shall not change the date of its filing its annual report because of a change in the fiscal year without the Bureau's approval.
- "(d) The annual report shall be electronically filed by submitting the information required by section 94934 of the Code and this section via the online form provided on the Bureau's website, electronically attaching, as directed, the School Performance Fact Sheet, the enrollment agreement, and the school catalog."

21. California Code of Regulations, title 5, section 74115 provides, in part:

- "(a) This section applies to every set of financial statements required to be prepared or filed by the Act or by this chapter.
- "(b) A set of financial statements shall contain, at a minimum, a balance sheet, an income statement, and a cash flow statement, and the preparation of financial statements, shall comply with all of the following:
- "(1) Audited and reviewed financial statements shall be conducted and prepared in accordance with the generally accepted accounting principles established by the American Institute of Certified Public Accountants by an independent certified public accountant who is not an employee, officer, or corporate director or member of the governing board of the institution.

"(2) Financial statements prepared on an annual basis as required by section 74110(b) shall
be prepared in accordance with the generally accepted accounting principles established by the
American Institute of Certified Public Accountants. Nonprofit institutions shall provide annual
inancial statements as required under generally accepted accounting principles for nonprofit
organizations.

- "(3) The financial statements shall establish that the institution meets the requirements for financial resources required by Section 71745.
- "(4) If an audit performed to determine compliance with any federal or state student financial aid program reveals any failure to comply with the requirements of the program and the noncompliance creates any liability or potential liability for the institution, the financial statements shall reflect the liability or potential liability.
- "(5) Any audits shall demonstrate that the accountant obtained an understanding of the institution's internal financial control structure, assessed any risks, and has reported any material deficiencies in the internal controls.

"(d) 'Current' with respect to financial statements means completed no sooner than 120 days prior to the time it is submitted to the Bureau, and covering no less than the most recent complete fiscal year. If more than 8 months will have elapsed between the close of the most recent complete fiscal year and the time it is submitted, the fiscal statements shall also cover no less than five months of that current fiscal year."

22. California Code of Regulations, title 5, section 76130, subdivision (b) provides:

- "(b) A qualifying institution shall complete the STRF Assessment report and remit it with the STRF assessments collected from students to be received by the Bureau no later than the last day of the month following the close of the quarter as follows:
 - "(1) April 30 for the first quarter,
 - "(2) July 31 for the second quarter,
 - "(3) October 31 for the third quarter, and
 - "(4) January 31 for the fourth quarter.

- b. Respondent's enrollment agreement includes a specific required transferability disclosure, but the name on that disclosure is listed as "BBC" rather than "the Brothers & Sisters BarberCosmo Academy." In addition, this statement does not include a space for reference to what specific program the student is enrolled in. (Educ. Code § 94911, subd. (h)).
- c. Respondent's enrollment agreement includes a non-compliant pro-rata refund policy. (Educ. Code § 94920, subd. (d)).
- d. Respondent's enrollment agreement does not include the program start date. (Cal. Code Regs, title 5, § 71800, subd. (c)).
- e. Respondent's enrollment agreement does not include the date by which students must exercise their right to cancel. (Cal. Code Regs, title 5, § 71800, subd. (d)).
- f. Respondent's enrollment agreement does not include an itemization of all institutional fees. In addition, Respondent's enrollment agreement contains references to additional fees for students that are not included in the itemization of institutional fees. (Cal. Code Regs, title 5, §§ 71750, subd. (c)(3) and 71800, subd. (e)(12)).

THIRD CAUSE FOR DENIAL OF APPLICATION

(Faculty)

(Educ. Code § 94887 and Cal. Code Regs, title 5, § 71720, subd. (b)(1))

25. Respondent's application is subject to denial because Respondent failed to submit a current list of faculty confirming that Respondent employs qualified instructors. (Educ. Code § 94887 and Cal. Code Regs, title 5, § 71720, subd. (b)(1)).

FOURTH CAUSE FOR DENIAL OF APPLICATION

(Financial Resources)

(Educ. Code § 94887; and Cal. Code Regs, title 5, §§ 71745, subds. (a)(1-6) and 74115, subds. (a), (b)(1-5), and (d))

26. Respondent's application is subject to denial because the audited financial statements Respondent submitted with its application demonstrates it lacks the financial resources necessary to have the capacity to satisfy minimum operating standards. (Educ. Code § 94887; and Cal. Code Regs, title 5, § 71745, subds. (a)(1-6)).

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PRAYER

WHEREFORE, Complainant requests that a hearing be held on the matters alleged in this First Amended Statement of Issues, and that following the hearing, the Director of the Department of Consumer Affairs issue a decision:

- 1. Denying Respondent's Application for Approval to Operate an Accredited Institution; and
 - 2. Taking such other and further action as deemed necessary and proper.

DATED: //24/18

DR. MICHAEL MARION, JR.

Bureau Chief

Bureau for Private Postsecondary Education

Department of Consumer Affairs

State of California Complainant

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