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| 8  | Attorneys for Complainant  |
| 9  | BEFORE THE DEPARTMENT OF CONSUMER AFFAIRS  |
| 10 | FOR THE BUREAU FOR PRIVATE POSTSECONDARY EDUCATION STATE OF CALIFORNIA                     |
| 11 |  |
| 12 | In the Matter of the Statement of Issues Case No. 1001508                                  |
| 13 | Against:   |
| 14 | CALIFORNIA SECURITY TRAINING ACADEMY, INC., DBA CSTA STATEMENT OF ISSUES                   |
| 15 | Applicant for Renewal of Approval to   |
| 16 | Operate and Offer Educational Programs for Non-Accredited Institutions                     |
| 17 | Institution Code: 3402941  |
| 18 | Respondent.  |
| 19 |  |
| 20 | Joanne Wenzel ("Complainant") alleges:   |
| 21 | <u>PARTIES</u>   |
| 22 | 1. Complainant brings this Statement of Issues solely in her official capacity as the      |
| 23 | Chief of the Bureau for Private Postsecondary Education ("Bureau"), Department of Consumer |
| 24 | Affairs.   |
| 25 | 2. On or about March 30, 2012, the Bureau received an application for Renewal of           |
| 26 | Approval to operate and offer educational programs for non-accredited institutions from    |
| 27 | California Security Training Academy, Inc. ("Respondent"). On or about March 29, 2012,     |
| 28 |  |
|    | <u>I</u>   |

Margaret Grace Seama Caballero and Steve R. Caballero certified under penalty of perjury to the truthfulness of all statements, answers, and representations in the application.

- 3. On or about April 26, 2012, the Bureau issued a deficiency letter to Respondent explaining that the Bureau was unable to grant the Application at that time, because the application was incomplete.
- 4. On or about February 27, 2015, the Bureau received from Respondent a response with attachments to the Bureau's April 26, 2012, letter.
- 5. On or about August 3, 2015, the Bureau received from Respondent an additional response with attachments to the Bureau's April 26, 2012, letter.
- 6. On or about November 30, 2015, the Bureau issued a deficiency letter to Respondent explaining that the Bureau was unable to grant the Application at that time, and outlined the identified deficiencies pursuant to sections of the California Education Code and Title 5 of the California Code of Regulations.
- 7. On or about December 17, 2015, the Bureau received from Respondent a response with attachments to the Bureau's November 30, 2015, deficiency letter.
- 8. On or about December 29, 2015, the Bureau received from Respondent an additional response with attachments to the Bureau's November 30, 2015, deficiency letter.
- 9. On or about February 22, 2016, the Bureau issued to Respondent a Notice of Denial of Application for Renewal of Approval to Operate. On or about March 8, 2016, the Bureau received a letter from Respondent requesting an administrative hearing.

### JURISDICTION AND STATUTORY PROVISIONS

10. This Statement of Issues is brought before the Director of the Department of Consumer Affairs ("Director") for the Bureau, under the authority of the following laws. All section references are to the California Education Code<sup>1</sup> ("Code") unless otherwise indicated.

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<sup>1</sup> Effective January 1, 2015, in accordance with SB1247, the California Private Postsecondary Education Act ("Act") of 2009 was amended. As the denial was issued on June February 22, 2016, all citations are to the current version of the California Private Postsecondary Education Act of 2009.

16. Cal. Code Regs., Title 16, section 71660 states:

"An institution shall notify the Bureau of a non-substantive change including: change of location of less than 10 miles; addition of a program related to the approved programs offered by the institution; addition of a new branch five miles or less from the main or branch campus; addition of a satellite; and change of mailing address. All such notifications shall be made within 30 days of the change and sent to the Bureau, in writing, to the address listed in section 70020."

- 17. Cal. Code Regs., Title 16, section 71745 states, in pertinent part:
- "(a) The institution shall document that it has at all times sufficient assets and financial resources to do all of the following:
- "(5) Pay all operating expenses due within 30 days."
- "(6) Maintain a ratio of current assets to current liabilities of 1.25 to 1.00 or greater at the end of the most recent fiscal year when using generally accepted accounting principles, or for an institution participating in Title IV of the federal Higher Education Act of 1965, meet the composite score requirements of the U.S. Department of Education. For the purposes of this section, current assets does not include: intangible assets, including goodwill, going concern value, organization expense, startup costs, long-term prepayment of deferred charges, and non-returnable deposits, or state or federal grant or loan funds that are not the property of the institution but are held for future disbursement for the benefit of students. Unearned tuition shall be accounted for in accordance with general accepted accounting principles."

18. Cal. Code Regs., Title 16, section 74115 states, in pertinent part:

"(b) A set of financial statements shall contain, at a minimum, a balance sheet, an income statement, and a cash flow statement, and the preparation of financial statements, shall comply with all of the following:

- (1) Audited and reviewed financial statements shall be conducted and prepared in accordance with the generally accepted accounting principles established by the American Institute of Certified Public Accountants by an independent certified public accountant who is not an employee, officer, or corporate director or member of the governing board of the institution."
- "(3) The financial statements shall establish that the institution meets the requirements for financial resources required by Section 71745."
- "(d) "Current" with respect to financial statements means completed no sooner than 120 days prior to the time it is submitted to the Bureau, and covering no less than the most recent complete fiscal year. If more than 8 months will have elapsed

between the close of the most recent complete fiscal year and the time it is submitted, the fiscal statements shall also cover no less than five months of that current fiscal year."

19. Cal. Code Regs., Title 16, section 76130 states, in pertinent part:

"(e) Submission of all prior reports and assessments required by this section is a condition of renewal."

# FIRST CAUSE FOR DENIAL OF APPLICATION

# (Unapproved Programs)

20. Respondent's Renewal Application is subject to denial under Code section 94891, subdivision (b), and Cal. Code Regs., tit. 5, sections 71660, in that Respondent failed to meet the minimum operating standards by lacking the proper documentation as follows: Respondent's application states that no substantive changes were made. However, the institution offers a segment of the Advanced Security Officer I program broken into three separate courses: Security Officer I, Security Officer II, and Security Officer III. These programs are related to the already approved programs offered. However, the institution did not submit written notification to the Bureau to add these additional educational programs. The Institution is not approved to offer these segments of the Advanced Security Officer I program.

# SECOND CAUSE FOR DENIAL OF APPLICATION

#### (Financial Resources and Statements)

- 21. Respondent's Renewal Application is subject to denial under Code section 94891, subdivision (b), and Cal. Code Regs., tit. 5, section 71475, subdivisions (e) and (w)(2), section 74115, subdivision (b)(1), (b)(3), and (d), section 71745(a)(5) and (a)(6), in that Respondent failed to meet the minimum operating standards by lacking the proper documentation as follows:
- a. <u>Cal. Code Regs., tit. 5, sections 74115(b)(3) and 71745(a)(5) and (a)(6):</u> The institution provided Profit and Loss statements for January through December for the years of 2012 through 2014. The Profit and Loss Statements for January through December 2014 demonstrate a ratio of total current assets to total current liabilities of negative (6.17), which does

not meet the current ratio of 1.25 to 1 or greater, nor did the institution meet the 30 day operating expense.

- b. <u>Cal. Code Regs., tit. 5, sections 71475(e) and 74115(b)(1) and (d)</u>: The Profit and Loss statements submitted were not prepared by a Certified Public Accountant.
- c. <u>Cal. Code Regs., tit. 5, sections 71475(w)(2) and 74115(d)</u>: The institution failed to provide "current" reviewed or audited financial statements.

# THIRD CAUSE FOR DENIAL OF APPLICATION

# (Declaration under Penalty of Perjury)

22. Respondent's Renewal Application is subject to denial under Code section 94891, subdivision (b), and Cal. Code Regs., tit. 5, section 71475, subdivision (gg), in that Respondent failed to meet the minimum operating standards by lacking the proper documentation as follows: The renewal application included original signatures for Margaret Seaman-Caballero and Steven Caballero each owning 50% of the corporation. However, the institution informed the Bureau that the ownership had changed to Margaret Seaman-Caballero owning 95% and Ken Gosling owning 5% of the corporation. A letter was received by the Bureau on December 29, 2015 notifying the Bureau of this change. The change is not considered to be a substantive change. The institution was instructed to resubmit page 8 of 8 of the Renewal application with the updated ownership information and an original signature for each owner. The institution and an original signature for each owner.

# FOURTH CAUSE FOR DENIAL OF APPLICATION

## (Annual Fee)

- 23. Respondent's Renewal Application is subject to denial under Code section 94891, subdivision (b), Code section 94930.5(d)(1), Code section 94931(b), and Cal. Code Regs., tit. 5, section 71485, in that Respondent failed to meet the minimum operating standards as follows:
- a. <u>Code sections 94930.5(d)(1), and 94931(b)</u>: The institution returned the invoice for the delinquent 2012 Annual Fee originally mailed to the institution on December 1, 2012 and